



General Services Administration  
Federal Supply Service

**Authorized Federal Supply Schedule Price List**  
**Multiple Award Schedule (MAS)**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

Prices Shown Herein are Net (discount deducted)

**Contract Number: 47QTCA24D0085**

**Contractor Name:** [IVOYANT LLC](#)

**Contract Period:** [April 22, 2024 – April 21, 2029](#)

**Federal Supply Group:** [Information Technology and Professional Services](#)

**FSC/PSC Code:** [R413, D303, D306, D307, D308, DA0, DB02, DB10, DH01, DE01](#)

**Address:** [1155 Perimeter Center West  
STE 600  
Atlanta, GA - 30338,  
United States](#)

**Phone Number:** [770 274 4336](#)

**E-mail:** [ivoyant-gov@ivoyant.com](mailto:ivoyant-gov@ivoyant.com)

**Website:** [www.ivoyant.com](http://www.ivoyant.com)

**Contract Administrator:** [Sonya Beredimas](#)

**Business Size:** [Small Business](#)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Ivoyant LLC's Commercial Price List/Market Rate Sheet effective, 4<sup>th</sup> Aug, 2023.

## Customer Information

**1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).**

Special Item Number	Special Item Number Description	Description Page	Awarded Price Page
54151S	Information Technology Professional Services	4-6	7

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply:**

**Prices are based on a unit of one (1) Labor Category for SIN 54151S. Prices are not based on geographic location**

**1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: See Pages 4-6.**

**2. Maximum order:**

Special Item Number	Maximum Order
54151S	\$500,000

**3. Minimum order:** \$100

**4. Geographic coverage (delivery area):** Domestic

**5. Point of production:** United States of America

**6. Discount from list prices or statement of net price:** NA

**7. Quantity discounts:** 1% for \$500,000

**8. Prompt payment terms:** Net 30 days.

**9. Foreign items:** NA

**10a. Time of delivery:** 30 days or negotiated with ordering activity

**10b. Expedited delivery:** To Be Determined at the Task Order level by contacting Contractor

**10c. Overnight and 2-day delivery:** To Be Determined at the Task Order level by contacting Contractor

**10d. Urgent requirements:** Contact Contractor

**11. F.O.B. Point:** Destination

**12. Ordering address:** Ivoyant LLC  
Attn: Sonya Beredimas  
1155 Perimeter Center West  
STE 600  
Atlanta, GA 30338  
Sonya@ivoyant.com

**12b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation *FAR 15.307(b) & Provision L-FSS-101*).

**13. Payment address:** Ivoyant LLC  
Attn:Sonya Beredimas  
1155 Perimeter Center West  
STE 600  
Atlanta, GA 30338  
Sonya@ivoyant.com

**14. Warranty provision:** NA

**15. Export packing charges, if applicable:** NA

**16. Terms and conditions of rental, maintenance, and repair (if applicable):** NA

**17. Terms and conditions of installation (if applicable):** NA

**18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** NA

**18b. Terms and conditions for any other services (if applicable):** NA

**19. List of service and distribution points (if applicable):** NA

**20. List of participating dealers (if applicable):** NA

**21. Preventative maintenance (if applicable):** NA

**22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/ or reduced pollutants):** NA

**22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:** [www.Section508.gov/](http://www.Section508.gov/) We are Section 508 compliant.

**23. Unique Entity Identifier (UEI) Number:** MKT6DN3QC5Y5

**24. Notification regarding registration in System for Award Management (SAM) database:** Ivoyant LLC is registered in the System for Award Management (SAM) database.

# Labor Category Descriptions

## SIN 54151S

<b>Senior Project Manager</b>	
<b>Minimum Experience:</b>	6 years
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"><li>• Lead assigned projects to completion</li><li>• Provide project managers with feedback, encouragement and advice</li><li>• Troubleshoot problems that come up during projects</li><li>• Develop individual project plans complete with budgetary information and resource needs</li><li>• Communicate with our IT department about resource allocation</li><li>• Host a project meeting at least once per week for each project under your direction</li><li>• Refine project budget as needed to ensure timeliness and fiscal responsibility</li><li>• Coordinate with vendors and suppliers as needed</li><li>• Communicate project objectives to all team members involved.</li></ul>

<b>Software Developer</b>	
<b>Minimum Experience:</b>	3 years
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"><li>• Work with developers to design algorithms and flowcharts</li><li>• Produce clean, efficient code based on specifications</li><li>• Integrate software components and third-party programs</li><li>• Verify and deploy programs and systems</li><li>• Troubleshoot, debug and upgrade existing software</li><li>• Gather and evaluate user feedback</li><li>• Recommend and execute improvements</li><li>• Create technical documentation for reference and reporting</li></ul>

<b>Senior QA Testing Engineer</b>	
<b>Minimum Experience:</b>	5 years
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"><li>• Meeting with the software/product designers to determine quality assurance parameters.</li><li>• Leading the QA team in designing QA test procedures.</li><li>• Overseeing the drafting of testing documents.</li><li>• Implementing testing procedures and overseeing the QA process.</li><li>• Troubleshooting quality issues and modifying test procedures.</li><li>• Conducting analysis checks on product specifications.</li><li>• Reviewing Quality Assurance reports.</li><li>• Ensuring the successful deployment of products into the market.</li><li>• Responding to requests from the design team and management.</li></ul>

<b>Cloud Ops Engineer</b>	
<b>Minimum Experience:</b>	5 years
<b>Minimum Education:</b>	Bachelor's

<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Configuration and infrastructure management with tools like Terraform</li> <li>• Executing and troubleshooting SaaS application deployment procedures</li> <li>• Development of and continual improvement of automation and procedures</li> <li>• Analyzing and supporting infrastructure in AWS</li> <li>• Monitoring system performance and recommend corrective action.</li> <li>• Documenting current environment and ongoing maintenance of documentation</li> <li>• Collaborate with product owners, developers, and support staff to ensure continuous and reliable delivery of service.</li> </ul>

<b>Architect</b>	
<b>Minimum Experience:</b>	5 years
<b>Minimum Education:</b>	Bachelor's

<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Devising and reporting on integration development plans and strategies.</li> <li>• Developing asynchronous messaging architectures, rule-based systems, and network architectures.</li> <li>• Coordinating activities with other developers to ensure that integration projects are completed on time.</li> <li>• Formulating strategies and designing architectures for systems integrations.</li> <li>• Ensuring that best practices in integration processes are followed by the organization.</li> <li>• Checking and correcting conflicts in data configurations and overlaps.</li> <li>• Maintaining the integrity and smooth functioning of the company's integration architecture.</li> <li>• Analyzing and improving current system integrations and migration strategies.</li> </ul>
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<b>Data Architect</b>	
<b>Minimum Experience:</b>	5 years
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"> <li>• Developing and implementing an overall organizational data strategy that is in line with business processes. The strategy includes data model designs, database development standards, implementation and management of data warehouses and data analytics systems.</li> <li>• Identifying data sources, both internal and external, and working out a plan for data management that is aligned with organizational data strategy.</li> <li>• Coordinating and collaborating with cross-functional teams, stakeholders, and vendors for the smooth functioning of the enterprise data system.</li> <li>• Managing end-to-end data architecture, from selecting the platform, designing the technical architecture, and developing the application to finally testing and implementing the proposed solution.</li> <li>• Planning and execution of big data solutions using technologies such as Hadoop. In fact, the big data architect roles and responsibilities entail the complete life-cycle management of a Hadoop Solution.</li> </ul>

	<ul style="list-style-type: none"> <li>Defining and managing the flow of data and dissemination of information within the organization.</li> <li>Integrating technical functionality, ensuring data accessibility, accuracy, and security.</li> <li>Conducting a continuous audit of data management system performance, refine whenever required, and report immediately any breach or loopholes to the stakeholders.</li> </ul>
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<b>Middleware Support Engineer</b>	
<b>Minimum Experience:</b>	3 years
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"> <li>Coordinate with vendors and support team on problem resolution, design issues and upgrades.</li> <li>Perform troubleshooting, incident response, and patching in a timely manner.</li> <li>Troubleshoot and resolve technical problems in timely and accurate manner to improve application performance and functionality.</li> <li>Develop and implement strategies for migration, consolidation and upgrade of middleware components.</li> <li>Evaluate system architecture and make recommendations as required.</li> <li>Analyze and develop technology solutions based on customer requirements.</li> <li>Build and implement middleware products to meet business demands.</li> <li>Work with Developers and Architects in developing middleware configurations based on requirements.</li> </ul>

<b>Lead Middleware Engineer</b>	
<b>Minimum Experience:</b>	8 year
<b>Minimum Education:</b>	Bachelor's
<b>Functional Responsibilities:</b>	<ul style="list-style-type: none"> <li>Analyze and develop technology solutions based on customer requirements.</li> <li>Build and implement middleware products to meet business demands.</li> <li>Work with Developers and Architects in developing middleware configurations based on requirements.</li> </ul>

### **SIN 54151S Substitution Matrix**

Labor Category	Standard Qualifications		Substitution			
	Min Edu	Min Exp	PhD	Master's	Bachelor's	Associate's
Senior Project Manager	Bachelors	6	2	4	6	8
Software Developer	Bachelors	3	0	1	3	8
Senior QA Testing Engineer	Bachelors	5	1	3	5	7
Cloud Ops Engineer	Bachelors	5	1	3	5	7
Architect	Bachelors	5	1	3	5	7
Data Architect	Bachelors	5	1	3	5	7
Middleware Support Engineer	Bachelors	3	0	1	3	8
Lead Middleware Engineer	Bachelors	8	1	6	8	10

## **GSA Approved Labor Rates With IFF**

SINs	Labor Category	2/8/2024	2/8/2025	2/8/2026	2/8/2027	2/8/2028
		- 2/7/2025	- 2/7/2026	- 2/7/2027	- 2/7/2028	- 2/7/2029
54151S	Senior Project Manager	\$122.17	\$128.27	\$134.69	\$141.42	\$148.49
54151S	Software Developer	\$85.03	\$89.28	\$93.74	\$98.43	\$103.35
54151S	Senior QA Testing Engineer	\$85.52	\$89.79	\$94.29	\$99.00	\$103.95
54151S	Cloud Ops Engineer	\$97.73	\$102.62	\$107.75	\$113.14	118.79
54151S	Architect	\$114.84	\$120.58	\$126.61	\$132.94	\$139.59
54151S	Data Architect	\$117.28	\$123.14	\$129.30	\$135.77	\$142.56
54151S	Middleware Support Engineer	\$80.14	\$84.15	\$88.36	\$92.79	\$97.42
54151S	Lead Middleware Engineer	\$127.05	\$133.41	\$140.08	\$147.08	\$154.44